

Teeth First Dental Network Preferred Provider Program



Who are we?

Teeth First Dental Network is a group of individually owned dental clinics that have joined to support business.

What do these clinics do?

They reduced their fees by

- 20% off the current ODA GP dental fee guide for all basic and preventative treatments, such as exams, x-rays, cleanings, fillings, extractions, root canals, and,
- 10% off specialty type treatments such as crowns, dentures, bridges, implants and orthodontics (not including lab fees)

Why should your employees attend these clinics?

- The premiums you pay are based on the dollar amount of dental claims your insurer pays for your employees' dental treatments.
- A 20% reduction in dental fees paid for most treatments, will result in reduced premiums and significant savings to you.
- Our clinics understand that the increase in life sustaining and high cost drug claims are making it harder for employers to continue to provide dental plans.
- Your employees would get more dental treatments from their dental maximums at no extra premium cost and pay less co-copays.
 - E.g. \$1000 / year maximum could become almost \$1200 year maximum as the dentist bills 80% of the fee.
 - The employees' co-pays are based on 80% of the fees billed.
 - Regardless of your plan's reimbursement, our dentist still reduce their fees by 20%.

Why as an Employer Should I trust and refer my employees to these clinics?

What if the dentists bill higher than the fee guide or tack on extra treatments to recover the dollars lost on the discounts?

Teeth First Dental Network clinics are vetted and must be in good standing with the RCDSO.

- They agree to not bill over the Current Ontario Dental Association (ODA) Fee Guide
- They agree to bill ethically and not practice abusive billing.
- They agree to reduce your employees' fees off the current ODA Fee Guide
- The dental offices can be audited.
 - Insurance billing reports can be reviewed to verify appropriate billing patterns.
- Dental Clinics that practice abusive billing will be removed from the network to maintain the integrity of the network.

What if I want to offer this to my employees but there is no dental clinic in the area?

- Because this is all about working with employers, we add clinics based on Employer need.
 - If you have about 50 employees that you would like to offer a preferred dental plan too, we will find you a dental clinic anywhere in Canada.

What if I don't currently offer dental benefits to my employees, can my employees still receive the discount?

- Absolutely, we understand dental benefits may be too costly to implement for some businesses. We support all businesses regardless of their size as well.

***New** Ask us about Tiered Preferred Dental Plans – these provide the greatest savings to employers.

Why pay more if you don't have to?